



August 12, 2019

Dear NAM Parishioners,

We are blessed to have such a strong and active parish and school. I am grateful that our Parish provides so many opportunities to grow in faith through a broad range of ministries, and our school provides an exceptional education in both faith and academics. It is encouraging to have so many people that are passionate about their love of Jesus Christ and give so freely of their time, talent and treasure on a daily basis.

During the July 28 weekend Masses, I shared an overview of the financial condition of our Parish. The financial stability of the Parish is a heavy burden that I take very seriously, so last year's shortfall was very distressing. I firmly believe in keeping our finances 'in the black' and in being transparent about this situation with parishioners.

The purpose of this letter is to share a more detailed view of last year's finances, the challenges we will face this year, and actions we are taking to address our situation.

Town Hall Meeting. I invite everyone to a **Town Hall meeting scheduled for Wednesday, August 21 at 7 pm in the Parish Hall.** We will present our financial position in more detail and solicit ideas from parishioners on the best way to solve these challenges. Please mark your calendar to attend!

Last Year's Results. The shortfall last year was \$112,254.77. The following are the primary reasons for the shortfall.

Income was lower than budgeted:

Category	Deficit
Sunday Collection	\$22,000
Matching Funds	\$20,000
Charity/Stewardship Appeal	\$11,000
K-8 th Tuition	\$11,000
G.I.F.T 2018	\$10,000
	<u>\$74,000</u>

Several expenses were higher than budgeted:

Category	Overage
Diocese Lay Retirement	\$28,000
Evangelization Coordinator	\$23,500
Parish Assessment to Diocese	\$15,000
Employee Health Insurance	\$12,000
K-8 Teachers and Subs	\$10,000
Para Professionals	\$8,000
Printing and Video Productions	\$7,500
Payroll Taxes	\$6,000
Bank and Credit Card Fees	\$6,000
	<u>\$116,000</u>

The total of the deficits and overages for the above categories was about \$190,000; fortunately, several other categories were underbudget to result in the shortfall last year of \$112,254.77.

Attached to this letter you will find figures illustrating historical trends and a break down of past years giving and financials. Figure 1 shows the capital collections from the very successful Our Faith, Our Family, Our Future (OFOFOF) campaign, which is coming to an end. The OFOFOF giving is compared with Sunday collections in Figure 2. The tremendous generosity from the OFOFOF can be seen; however, our Sunday collections have been flat to slightly decreasing since 2014, and total giving has been decreasing since 2017. The contribution breakdown, in terms of the number and total amount of contributions for specific giving ranges, is shown in Figure 3. Figure 4 shows a comparison of total income and total expenses. The totals have tracked closely over the past 10 years, with the only significant overage occurring in the past 2018 – 2019 fiscal year. Figures 5 and 6 break down the major categories of Income and Expenses; as expected, the main source of income for our Parish is the Sunday collection, and payroll is the largest expense.

Current Year Challenges. Unfortunately, the budget for the upcoming year (2019 – 2020) will be much more difficult due to several major items outside of our control. Here are some of the main reasons:

Challenge	Impact
Loss of Major Benefactor’s Stewardship	\$150,000
Loss of Major Benefactor’s Technology Support	\$40,000
Addition of a Priest (50% assigned to NAM)	\$20,000
Annual Increase in Expenses Due to Inflation	\$60,000
Deferred Maintenance – Boiler and Parking Lot	\$35,000
Shortfall from Last Year (2018-2019)	\$112,000
Total	\$417,000

Therefore, if our income does not change and our past expenses remain about the same, we estimate that our Parish would be over \$400,000 in the red by this time next year.

Path Forward. Several actions have already been taken to address these issues. For example, I decided to let go our Evangelization Director to immediately cut expense, and as part of the new Faithful Steward Scholarship Program, school families have already pledged to increase their giving to the Sunday collection by \$113,000. Members of the Finance Committee are working to develop potential solutions, and we will be asking parishioners for feedback on these ideas and priorities at the Town Hall Meeting.

Additional information regarding our Parish finances can be found at:

<https://www.namartyrs.org/financial-info/>

I want to express my deep gratitude and appreciation for all of your faith and generosity in the past. I ask for your prayers and support as we work through this difficult challenge to get our Parish back to a financially stable situation.

Trusting in our Loving God,

Father Brian Connor